



Fairway Outdoor Advertising of Chattanooga, TN

Bradley, Hamilton, Marion, Meigs,
Polk, Rhea, and Sequatchie Tennessee

Bartow, Catoosa, Dade, Gordon, Murray,
Walker and Whitfield Georgia



2010 Chattanooga Poster Coverage & Rates

	POPULATION 18+	DAILY GRP	REG.	ILL.	TOTAL PANELS	SPACE RATES
Chattanooga CMSA* Includes Cleveland, Dalton & surrounding areas.	599,495	100	8	32	40	\$28,600
		75	6	24	30	21,450
		50	4	16	20	14,300
		25	2	8	10	7,150
Chattanooga MSA 8-Sheets	242,173	100	30	0	30	\$8,250
		75	23	0	23	6,325
		50	15	0	15	4,125
		25	8	0	8	2,200
Cleveland, TN	71,499	100	3	5	8	\$4,600
		75	2	4	6	3,450
		50	2	3	5	2,875
		25	1	1	2	1,150
Dalton, GA	94,542	100	4	4	8	\$4,000
		75	3	3	6	3,000
		50	2	2	4	2,000
		25	1	1	2	1,000

QUICK HIT POSTING	POPULATION 18+	DAILY GRP	REG.	ILL.	TOTAL PANELS	SPACE RATES (7 DAY PERIOD)
Chattanooga Market	370,072	100	2	15	17	\$5,100

Premiere Posting Fixed vinyl poster programs available on an annual basis only based on 12+ rate above.

2010 Chattanooga Bulletin Rates

ROTARY BULLETINS	AVERAGE DEC	4 WEEK RATE (4 FLIGHT MINIMUM)	ANNUAL RATE (4 WEEK FLIGHTS)
Chattanooga Market	29,000	\$2,835	\$2,400

Copy area: 14'x48' (672 sq. ft.) Rotation Cycle: approximately 60 days; Illumination: dusk to midnight

PERMANENT BULLETINS

Site specific rates quoted upon request based on length of contract.

CUSTOMER COVERAGE

Custom coverage showings quoted upon request.

DIGITAL BILLBOARD

Short Term Rates (*less than 6 months*) **\$3,000 per mo.**
Long Term Rates (*6-12 months*) **\$2,500 per mo.**

PRODUCTION RATES (ALL RATES NET)

Extension: \$21 per square foot
All Night Illumination: \$125 per month

PORTA PANEL POSTING

1 Month on Location \$750 *Rates do not include production.*
Mobile panel requires posting on two sides.

COPY CHANGES

Minimum trip charge: \$350 per unit.
Computer generated flex vinyl: \$1.75 per sq. ft.
Vinyl installation/rotation (not contracted): \$350 per unit.
Vinyl poster inserts: quoted upon request.

Rates quoted net. Production quoted upon request.

View our inventory at <http://pop.fairwayoutdoor.com/webmapping/>

GENERAL TERMS AND CONDITIONS

TERMS

Subject to all contracts: Net cash thirty (30) days after date of invoice. Late charges accrue thirty (30) days after due date period. Rates subject to change without notice.

AGENCY COMMISSION

Advertiser/Agency understand and agree that the price specified on the reverse hereof is the net amount to be invoiced by, and paid to, Company. Company shall not be obligated to pay any commission under this agreement, whether executed by Advertiser or its Agency.

COPY CONTENT

The company reserves the right to reject, before or after display, any copy, pictorial or otherwise, which it considers to be false, misleading or deceptive, or in violation of existing laws or offensive to the moral standards of the community, or in any way reflects upon the character, integrity or standing of any individual or organization.

ILLUMINATION

All illuminated displays will be illuminated from dusk until midnight.

CREDITS

Any credit due Advertiser/Agency under the provisions of this agreement, shall be in the form of additional advertising services that are determined by Company to be of equal value.

If advertising circulation is reduced due to a partial or total loss of illumination, advertiser shall receive a credit, in the form of an extended display period or additional advertising space, proportionate to the loss of illumination but not to exceed twenty (20%) percent of the display period or advertising space, as the case may be. No reduction in illumination requested by advertiser shall qualify for such credit.

POSTER INFORMATION

All production and shipping costs are the responsibility of the advertiser. In the event posters do not reach the company plants 5 days prior to the established posting dates, the company must bill advertiser for the full period of time beginning with the dates booked.

SSP POSTERS - 10.5'H x 22.75'W

POSTER REQUIREMENTS

Ample posters should be supplied to repost each 28 days of contract period to insure proper display of advertising message.

POSTING DISCOUNT

Displays in markets not meeting requirements for a discount may not be combined for purposes of earning discounts. For discount purposes, each month may be counted only once, regardless of the number of displays posted for the advertiser during that same flight. Late additions to a contract qualifying for a discount will also earn the discount except that no showing of less than twenty-eight (28) days duration will be subject to discount.

POSTING LEEWAY

Posters should be shipped in time to arrive at least five days prior to the accepted posting date. A leeway period of five working days before and after the accepted posting date is required to complete the posting of any showing.

POSTING DATES

Posting dates are scheduled by flights: each flight equals 4 weeks and begins on Monday. Space costs begin on scheduled posting date.

SHORT-TERM POSTER RATES

Two-week poster showings are available at 75% of the flights space cost.

REPOSTING CHARGES

There will be a \$250 charge per location for any additional posting during the 28 day contract period. This includes snipes, overlays, or reposting complete poster.

ROTARY/ PERMANENT BULLETIN INFORMATION

*Rates are for 13 flights, space only contracts.
Short term rates and production costs quoted upon request. 56 day rotation cycle.*

EXTENDED ADVERTISING SPACE

Enhanced creative effects can be accomplished by utilizing extended advertising space. Often termed as "extensions" or "cutouts", this additional space is \$25.00 per square foot. This is a one time charge per design during the contract period. There will be a \$350 charge per location for any additional posting during the contract period.

Size limitation is 5 feet above, 2 foot below and 2 feet on either side of the normal display area, with a maximum footage of 100 square feet.

Space rate is net to Fairway. All extensions remain the property of Fairway Outdoor Advertising.

To determine the approximate square footage, frame the extension in the smallest single rectangle that will encompass the extension, compute the area of the rectangle and multiply by the current rate. For an accurate cost quote, supply your Fairway Account Executive with a copy of your layout.

ARTWORK

Approved artwork with printing instructions shall be furnished by the advertiser fifteen (15) business days prior to the scheduled display date. Should late arrival of artwork prevent the company from meeting scheduled display dates, the advertiser will be billed for the period scheduled even though bulletins cannot be displayed for the full period. Printed bulletins should be provided by the advertiser ten (10) days prior to the scheduled posting date.

VINYL BULLETINS

Upon the expiration of bulletin contracts, all client provided vinyl held by Fairway for future use is subject to a \$150 per unit/per month storage fee.

SNIPE CHARGES

Installation of small snipe \$150.

ALL NIGHT ILLUMINATION

All night illumination \$100 per month.

ARTWORK GUIDELINES

For complete guidelines go to our website <http://www.fairwayoutdoor.com/specs/>

FILES & TEMPLATES

Visit www.fairwayoutdoor.com/specs/ for detailed production specs and a variety of templates.

FILE FORMAT

We accept psd, tif, eps, and pdf files. All colors CMYK, include PMS colors if necessary. Make sure to flatten layers and convert fonts to outlines. Files created in Microsoft programs (Publisher, Word, PowerPoint, etc) are not accepted.

PHOTOS & LOGOS

Photo images and logos need to be at least 4" wide at 300 dpi. We CANNOT

produce billboards from website images, business cards, or computer printouts. For additional information on providing images contact the Art Department.

FILE DELIVERY

Email files to your Account Executive. Files must be smaller than 3.5 megs, for larger files use FTP site or save on disk.

FTP Site. Contact your Account Executive for FTP information. After placing file(s) on FTP site, please email the file name to your Account Executive.

Mail files to us on CD ROM or DVD ROM.

FAIRWAY

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Visit our website at www.FairwayOutdoor.com